



# ***Consolidated Financial Statements***

*for the Year Ended March 31, 2016, and Independent Auditor's Report*

EIZO Corporation and Subsidiaries

**EIZO Corporation**

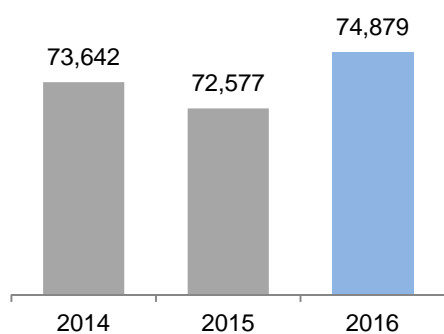
## Financial Highlights

	Millions of Yen			Thousands of U.S. Dollars
	2014	2015	2016	2016
<b>Years ended March 31:</b>				
Net sales	73,642	72,577	74,879	668,563
Operating income	6,834	4,473	5,081	45,366
Net income	5,438	3,322	4,202	37,518
<b>As of March 31:</b>				
Total assets	92,932	106,520	104,792	935,643
Total equity	69,202	79,294	78,012	696,536
<b>Per share information</b>	Yen			U.S. Dollars
Basic net income	255.05	155.80	197.10	1.76
Cash dividends applicable to the year	55.00	60.00	65.00	0.58

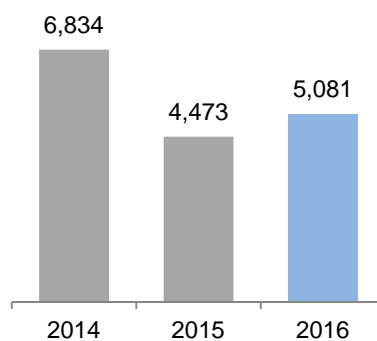
Note: U.S. dollar amounts are provided solely for convenience at the rate of ¥112 to US\$1, the approximate exchange rate at March 31, 2016

(Millions of Yen)

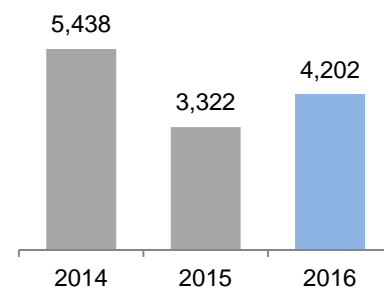
### Net Sales



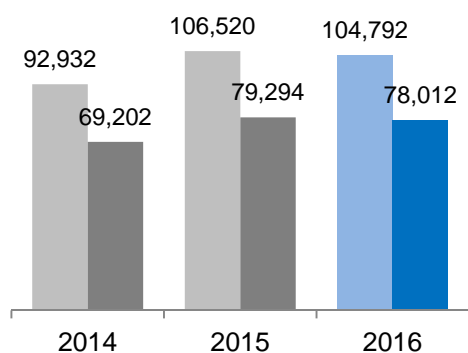
### Operating Income



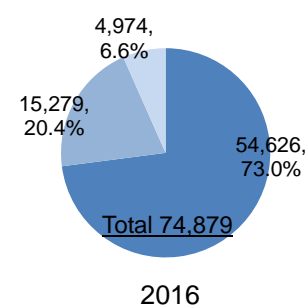
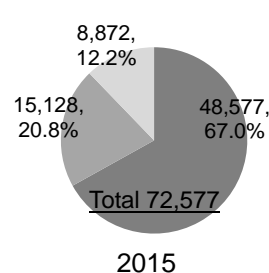
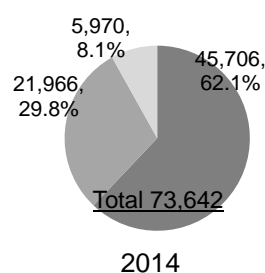
### Net Income



### Total Assets/ Total Equity



### Net Sales by Products



Note: "Monitor for Computer Use" was renamed to "Visual Display Systems" from the current fiscal year. The net sales of peripherals, such as graphics boards, QC software and other accessories, are reclassified from "Other" to "Visual Display Systems." Sales disclosure information in the previous financial year was adjusted for comparative purposes.

## INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of EIZO Corporation:

We have audited the accompanying consolidated balance sheet of EIZO Corporation and its subsidiaries as of March 31, 2016, and the related consolidated statements of income, comprehensive income, changes in equity, and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information, all expressed in Japanese yen.

### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in Japan, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of EIZO Corporation and its subsidiaries as of March 31, 2016, and the consolidated results of their operations and their cash flows for the year then ended in accordance with accounting principles generally accepted in Japan.

### Convenience Translation

Our audit also comprehended the translation of Japanese yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made in accordance with the basis stated in Note 1 to the consolidated financial statements. Such U.S. dollar amounts are presented solely for the convenience of readers outside Japan.

*Deloitte Touche Tohmatsu LLC*

June 24, 2016

## EIZO Corporation and Subsidiaries

### Consolidated Balance Sheet March 31, 2016

ASSETS	Millions of Yen		Thousands of U.S. Dollars (Note 1)	LIABILITIES AND EQUITY	Millions of Yen		Thousands of U.S. Dollars (Note 1)
	2016	2015	2016		2016	2015	2016
<b>CURRENT ASSETS:</b>				<b>CURRENT LIABILITIES:</b>			
Cash and cash equivalents (Note 13)	¥ 20,221	¥ 18,023	\$ 180,545	Short-term bank loans (Notes 6 and 13)	¥ 1,912	¥ 1,954	\$ 17,071
Short-term investments (Notes 3 and 13)	796	797	7,107	Accounts payable (Note 13):			
Notes and accounts receivables (Note 13):				Trade accounts	5,995	5,855	53,527
Trade notes	124	143	1,107	Other	2,948	1,610	26,321
Trade accounts	17,014	17,360	151,911	Income taxes payable	831	620	7,420
Other	497	224	4,438	Accrued expenses	4,165	3,914	37,188
Allowance for doubtful receivables	(125)	(118)	(1,117)	Other current liabilities	1,631	1,902	14,562
Inventories (Note 4)	23,912	25,006	213,500				
Deferred tax assets (Note 9)	1,792	1,717	16,000	Total current liabilities	17,482	15,855	156,089
Prepaid expenses and other current assets	541	276	4,830				
Total current assets	64,772	63,428	578,321	<b>LONG-TERM LIABILITIES:</b>			
				Liability for retirement benefits (Note 7)	3,090	3,086	27,589
<b>PROPERTY, PLANT, AND EQUIPMENT:</b>				Deferred tax liabilities (Note 9)	4,932	6,922	44,036
Land	2,824	2,824	25,214	Other long-term liabilities	1,276	1,363	11,393
Buildings and structures	14,312	11,541	127,786	Total long-term liabilities	9,298	11,371	83,018
Machinery and equipment	4,122	3,943	36,804				
Furniture and fixtures	5,931	5,488	52,955	<b>COMMITMENTS AND CONTINGENT LIABILITIES</b>			
Construction in progress	29	12	259	(Notes 12 and 14)			
Total	27,218	23,808	243,018	<b>EQUITY (Notes 8 and 16):</b>			
Accumulated depreciation	(16,216)	(15,824)	(144,786)	Common stock—authorized, 65,000,000 shares; issued, 22,731,160 shares in 2016 and 2015	4,426	4,426	39,518
Net property, plant, and equipment	11,002	7,984	98,232	Capital surplus	4,314	4,314	38,518
				Retained earnings	58,891	56,075	525,813
<b>INVESTMENTS AND OTHER ASSETS:</b>				Treasury stock—at cost, 1,410,426 shares in 2016 and 1,410,318 shares in 2015	(2,662)	(2,661)	(23,769)
Investment securities (Notes 3 and 13)	26,528	32,282	236,857	Accumulated other comprehensive income:			
Goodwill	313	522	2,795	Unrealized gain on available-for-sale securities	13,503	17,358	120,563
Deferred tax assets (Note 9)	237	266	2,116	Foreign currency translation adjustments	(126)	248	(1,125)
Other assets	1,940	2,038	17,322	Defined retirement benefit plans	(334)	(466)	(2,982)
Total investments and other assets	29,018	35,108	259,090	Total equity	78,012	79,294	696,536
<b>TOTAL</b>	<b>¥ 104,792</b>	<b>¥ 106,520</b>	<b>\$ 935,643</b>	<b>TOTAL</b>	<b>¥ 104,792</b>	<b>¥ 106,520</b>	<b>\$ 935,643</b>

See notes to consolidated financial statements.

## EIZO Corporation and Subsidiaries

### Consolidated Statement of Income Year Ended March 31, 2016

	Millions of Yen		Thousands of U.S. Dollars (Note 1)
	<u>2016</u>	<u>2015</u>	<u>2016</u>
NET SALES	¥ 74,879	¥ 72,577	\$ 668,563
COST OF SALES	<u>52,884</u>	<u>50,795</u>	<u>472,179</u>
Gross profit	21,995	21,782	196,384
SELLING, GENERAL AND ADMINISTRATIVE EXPENSES (Notes 10 and 11)	<u>16,914</u>	<u>17,309</u>	<u>151,018</u>
Operating income	<u>5,081</u>	<u>4,473</u>	<u>45,366</u>
OTHER INCOME (EXPENSES):			
Interest and dividend income	465	319	4,152
Interest expense	(2)	(1)	(18)
Foreign exchange loss—net	(264)	(69)	(2,357)
Gain on sales of securities (Note 3)	432		3,857
Loss on impairment of long-lived assets (Note 5)	(59)		(527)
Other—net	<u>(14)</u>	<u>(17)</u>	<u>(125)</u>
Other income—net	<u>558</u>	<u>232</u>	<u>4,982</u>
INCOME BEFORE INCOME TAXES	<u>5,639</u>	<u>4,705</u>	<u>50,348</u>
INCOME TAXES (Note 9):			
Current	1,426	1,121	12,732
Deferred	<u>11</u>	<u>262</u>	<u>98</u>
Total income taxes	<u>1,437</u>	<u>1,383</u>	<u>12,830</u>
NET INCOME	4,202	3,322	37,518
NET INCOME ATTRIBUTABLE TO NONCONTROLLING INTERESTS	—	—	—
NET INCOME ATTRIBUTABLE TO OWNERS OF THE PARENT	<u>¥ 4,202</u>	<u>¥ 3,322</u>	<u>\$ 37,518</u>
	<u>Yen</u>		<u>U.S. Dollars</u>
PER SHARE OF COMMON STOCK (Note 2.q):			
Basic net income	¥ 197.10	¥ 155.80	\$ 1.76
Cash dividends applicable to the year	70.00	60.00	0.63

See notes to consolidated financial statements.

## EIZO Corporation and Subsidiaries

### Consolidated Statement of Comprehensive Income Year Ended March 31, 2016

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	Millions of Yen		Thousands of U.S. Dollars (Note 1)
	<u>2016</u>	<u>2015</u>	<u>2016</u>
NET INCOME	<u>¥ 4,202</u>	<u>¥ 3,322</u>	<u>\$ 37,518</u>
OTHER COMPREHENSIVE (LOSS)INCOME (Note 15):			
Unrealized (loss) gain on available-for-sale securities	(3,855)	8,196	(34,419)
Foreign currency translation adjustments	(374)	95	(3,339)
Defined retirement benefit plans	<u>132</u>	<u>(230)</u>	<u>1,179</u>
Total other comprehensive (loss) income	<u>(4,097)</u>	<u>8,061</u>	<u>(36,579)</u>
COMPREHENSIVE INCOME	<u>¥ 105</u>	<u>¥ 11,383</u>	<u>\$ 939</u>
TOTAL COMPREHENSIVE INCOME ATTRIBUTABLE TO—			
Owners of the parent	¥105	¥ 11,383	\$939

See notes to consolidated financial statements.

**EIZO Corporation and Subsidiaries**

**Consolidated Statement of Changes in Equity  
Year Ended March 31, 2016**

	Thousands Number of Shares of Common Stock Outstanding	Millions of Yen							
		Common Stock	Capital Surplus	Retained Earnings	Treasury Stock	Accumulated Other Comprehensive Income			Total Equity
						Unrealized Gain on Available-for- Sale Securities	Foreign Currency Translation Adjustments	Defined Retirement Benefit Plans	
BALANCE, APRIL 1, 2014(as previously reported)	21,321	¥ 4,426	¥ 4,314	¥ 54,044	¥ (2,661)	¥ 9,162	¥ 153	¥ (236)	¥ 69,202
Cumulative effect of accounting change (Note 2.j)				(12)					(12)
BALANCE, APRIL 1, 2014 (as restated)	21,321	4,426	4,314	54,032	(2,661)	9,162	153	(236)	69,190
Net income				3,322					3,322
Cash dividends, ¥60 per share				(1,279)					(1,279)
Net increase in unrealized gain on available-for-sale securities						8,196			8,196
Net change in foreign currency translation adjustments							95		95
Net change in defined retirement benefit plans								(230)	(230)
BALANCE, MARCH 31, 2015	21,321	4,426	4,314	56,075	(2,661)	17,358	248	(466)	79,294
Net income				4,202					4,202
Cash dividends, ¥70 per share				(1,386)					(1,386)
Purchase of treasury stock					(1)				(1)
Net increase in unrealized gain on available-for-sale securities						(3,855)			(3,855)
Net change in foreign currency translation adjustments							(374)		(374)
Net change in defined retirement benefit plans								132	132
BALANCE, MARCH 31, 2016	<u>21,321</u>	<u>¥ 4,426</u>	<u>¥ 4,314</u>	<u>¥ 58,891</u>	<u>¥ (2,662)</u>	<u>¥ 13,503</u>	<u>¥ (126)</u>	<u>¥ (334)</u>	<u>¥ 78,012</u>
		Thousands of U.S. Dollars (Note 1)							
		Common Stock	Capital Surplus	Retained Earnings	Treasury Stock	Unrealized Gain on Available-for- Sale Securities	Foreign Currency Translation Adjustments	Defined Retirement Benefit Plans	Total Equity
BALANCE, MARCH 31, 2015		\$ 39,518	\$ 38,518	\$ 500,670	\$ (23,759)	\$ 154,982	\$ 2,214	\$ (4,161)	\$ 707,982
Net income				37,518					37,518
Cash dividends, \$0.63 per share				(12,375)					(12,375)
Purchase of treasury stock					(10)				(10)
Net increase in unrealized gain on available-for-sale securities						(34,419)			(34,419)
Net change in foreign currency translation adjustments							(3,339)		(3,339)
Net change in defined retirement benefit plans								1,179	1,179
BALANCE, MARCH 31, 2016		<u>\$ 39,518</u>	<u>\$ 38,518</u>	<u>\$ 525,813</u>	<u>\$ (23,769)</u>	<u>\$ 120,563</u>	<u>\$ (1,125)</u>	<u>\$ (2,982)</u>	<u>\$ 696,536</u>

See notes to consolidated financial statements.

## EIZO Corporation and Subsidiaries

### Consolidated Statement of Cash Flows Year Ended March 31, 2016

	Millions of Yen		Thousands of U.S. Dollars (Note 1)
	<u>2016</u>	<u>2015</u>	<u>2016</u>
<b>OPERATING ACTIVITIES:</b>			
Income before income taxes	¥ 5,639	¥ 4,705	\$ 50,348
Adjustments for:			
Income taxes—paid	(1,263)	(2,325)	(11,277)
Depreciation and amortization	1,843	1,803	16,455
Amortization of goodwill	205	215	1,830
Provision of allowance for doubtful receivables	(30)	3	(268)
Foreign exchange loss (gain)—net	94	(41)	839
Gain on sales of securities	(432)		(3,857)
Loss on impairment of long-lived assets	59		527
Changes in assets and liabilities:			
Decrease (increase) in notes and accounts receivable	346	(2,791)	3,089
Decrease in inventories	782	128	6,982
Decrease in accounts payable	(304)	(1,371)	(2,714)
Increase in accrued expenses	273	427	2,438
Increase in liability for retirement benefits	146	176	1,304
Other—net	(585)	517	(5,223)
Total adjustments	<u>1,134</u>	<u>(3,259)</u>	<u>10,125</u>
Net cash provided by operating activities	<u>6,773</u>	<u>1,446</u>	<u>60,473</u>
<b>INVESTING ACTIVITIES:</b>			
Purchases of property, plant, and equipment	(2,733)	(1,130)	(24,402)
Purchases of software and other long-lived assets	(465)	(255)	(4,152)
Proceeds from sales of short-term investments and investment securities	2,244	11	20,036
Purchases of short-term investments and investment securities	(1,959)	(2,371)	(17,491)
(Increase) decrease in other assets	(120)	318	(1,071)
Net cash used in investing activities	<u>(3,033)</u>	<u>(3,427)</u>	<u>(27,080)</u>
<b>FINANCING ACTIVITIES:</b>			
Increase in short-term bank loans—net		2,204	
Purchase of treasury stock	(1)		(9)
Dividends paid	(1,385)	(1,281)	(12,366)
Net cash (used in) provided by financing activities	<u>(1,386)</u>	<u>923</u>	<u>(12,375)</u>
FOREIGN CURRENCY TRANSLATION ADJUSTMENT ON CASH AND CASH EQUIVALENTS	<u>(156)</u>		<u>(1,393)</u>
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS—(Forward)	¥ 2,198	¥ (1,058)	\$ 19,625



## EIZO Corporation and Subsidiaries

### Consolidated Statement of Cash Flows Year Ended March 31, 2016

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	Millions of Yen		Thousands of U.S. Dollars (Note 1)
	<u>2016</u>	<u>2015</u>	<u>2016</u>
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS—(Forward)	¥ 2,198	¥ (1,058)	\$ 19,625
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	<u>18,023</u>	<u>19,081</u>	<u>160,920</u>
CASH AND CASH EQUIVALENTS, END OF YEAR	<u>¥ 20,221</u>	<u>¥ 18,023</u>	<u>\$ 180,545</u>

See notes to consolidated financial statements.

# EIZO Corporation and Subsidiaries

## Notes to Consolidated Financial Statements Year Ended March 31, 2016

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### 1. BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS

The accompanying consolidated financial statements have been prepared in accordance with the provisions set forth in the Japanese Financial Instruments and Exchange Act and its related accounting regulations and in accordance with accounting principles generally accepted in Japan ("Japanese GAAP"), which are different in certain respects as to the application and disclosure requirements of International Financial Reporting Standards.

In preparing these consolidated financial statements, certain reclassifications and rearrangements have been made to the consolidated financial statements issued domestically in order to present them in a form that is more familiar to readers outside Japan. In addition, certain reclassifications have been made in the 2015 consolidated financial statements to conform to the classifications used in 2016.

The consolidated financial statements are stated in Japanese yen, the currency of the country in which EIZO Corporation (the "Company") is incorporated and operates. The translations of Japanese yen amounts into U.S. dollar amounts are included solely for the convenience of readers outside Japan and have been made at the rate of ¥112 to \$1, the approximate rate of exchange at March 31, 2016. Such translations should not be construed as representations that the Japanese yen amounts could be converted into U.S. dollars at that or any other rate.

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

- a. Consolidation*—The consolidated financial statements as of March 31, 2016, include the accounts of the Company and its 16 (15 in 2015) subsidiaries (together, the "Group").

Under the control concept, those companies in which the Company, directly or indirectly, is able to exercise control over operations are fully consolidated.

All significant intercompany balances and transactions have been eliminated in consolidation. All material unrealized profit included in assets resulting from transactions within the Group is also eliminated.

During the year ended March 31, 2016, EIZO Medical Solutions Inc. has been included in consolidation as a result of the business acquisition.

- b. Unification of Accounting Policies Applied to Foreign Subsidiaries for the Consolidated Financial Statements*—In May 2006, the Accounting Standards Board of Japan (the "ASBJ") issued ASBJ Practical Issues Task Force ("PITF") No. 18, "Practical Solution on Unification of Accounting Policies Applied to Foreign Subsidiaries for the Consolidated Financial Statements" which was subsequently revised in February 2010 and March 2015 to reflect revisions of the relevant Japanese GAAP or accounting standards in other jurisdictions. PITF No. 18 prescribes that the accounting policies and procedures applied to a parent company and its subsidiaries for similar transactions and events under similar circumstances should in principle be unified for the preparation of the consolidated financial statements. However, financial statements prepared by foreign subsidiaries in accordance with either International Financial Reporting Standards or generally accepted accounting principles in the United States of America (Financial Accounting Standards Board Accounting Standards Codification—"FASB ASC") tentatively may be used for the consolidation process, except for the

following items that should be adjusted in the consolidation process so that net income is accounted for in accordance with Japanese GAAP, unless they are not material: (a) amortization of goodwill; (b) scheduled amortization of actuarial gain or loss of pensions that has been recorded in equity through other comprehensive income; (c) expensing capitalized development costs of research and development ("R&D"); (d) cancellation of the fair value model of accounting for property, plant, and equipment and investment properties and incorporation of the cost model of accounting.

- c. Business Combinations*—In September 2013, the ASBJ issued revised ASBJ Statement No. 21, "Accounting Standard for Business Combinations," revised ASBJ Guidance No. 10, "Guidance on Accounting Standards for Business Combinations and Business Divestitures," and revised ASBJ Statement No. 22, "Accounting Standard for Consolidated Financial Statements." Major accounting changes are as follows:
- (a) Transactions with noncontrolling interest*—A parent's ownership interest in a subsidiary might change if the parent purchases or sells ownership interests in its subsidiary. The carrying amount of noncontrolling interest is adjusted to reflect the change in the parent's ownership interest in its subsidiary while the parent retains its controlling interest in its subsidiary. Under the previous accounting standard, any difference between the fair value of the consideration received or paid and the amount by which the noncontrolling interest is adjusted is accounted for as an adjustment of goodwill or as profit or loss in the consolidated statement of income. Under the revised accounting standard, such difference is accounted for as capital surplus as long as the parent retains control over its subsidiary.
  - (b) Presentation of the consolidated balance sheet*—In the consolidated balance sheet, "minority interest" under the previous accounting standard is changed to "noncontrolling interest" under the revised accounting standard.
  - (c) Presentation of the consolidated statement of income*—In the consolidated statement of income, "net income before minority interest" under the previous accounting standard is changed to "net income" under the revised accounting standard, and "net income" under the previous accounting standard is changed to "net income attributable to owners of the parent" under the revised accounting standard.
  - (d) Provisional accounting treatments for a business combination*—If the initial accounting for a business combination is incomplete by the end of the reporting period in which the business combination occurs, an acquirer shall report in its financial statements provisional amounts for the items for which the accounting is incomplete. Under the previous accounting standard guidance, the impact of adjustments to provisional amounts recorded in a business combination on profit or loss is recognized as profit or loss in the year in which the measurement is completed. Under the revised accounting standard guidance, during the measurement period, which shall not exceed one year from the acquisition, the acquirer shall retrospectively adjust the provisional amounts recognized at the acquisition date to reflect new information obtained about facts and circumstances that existed as of the acquisition date and that would have affected the measurement of the amounts recognized as of that date. Such adjustments shall be recognized as if the accounting for the business combination had been completed at the acquisition date.
  - (e) Acquisition-related costs*—Acquisition-related costs are costs, such as advisory fees or professional fees, which an acquirer incurs to effect a business combination. Under the previous accounting standard, the acquirer accounts for acquisition-related costs by including them in the acquisition costs of the investment. Under the revised accounting standard, acquisition-related costs shall be accounted for as expenses in the periods in which the costs are incurred.

The above accounting standards and guidance for (a) transactions with noncontrolling interest, (b) presentation of the consolidated balance sheet, (c) presentation of the consolidated statement of income, and (e) acquisition-related costs are effective for the beginning of annual periods beginning on or after April 1, 2015. Earlier application is permitted from the beginning of annual periods beginning on or after April 1, 2014, except for (b) presentation of the consolidated balance sheet and (c) presentation of the consolidated statement of income.

Either retrospective or prospective application of the revised accounting standards and guidance for (a) transactions with noncontrolling interest and (e) acquisition-related costs is permitted. In retrospective application of the revised standards and guidance, the accumulated effects of retrospective adjustments for all (a) transactions with noncontrolling interest and (e) acquisition-related costs which occurred in the past shall be reflected as adjustments to the beginning balance of capital surplus and retained earnings for the year of the first-time application. In prospective application, the new standards and guidance shall be applied prospectively from the beginning of the year of the first-time application.

The revised accounting standards and guidance for (b) presentation of the consolidated balance sheet and (c) presentation of the consolidated statement of income shall be applied to all periods presented in financial statements containing the first-time application of the revised standards and guidance.

The revised standards and guidance for (d) provisional accounting treatments for a business combination are effective for a business combination which occurs on or after the beginning of annual periods beginning on or after April 1, 2015.

The Company applied the revised accounting standards and guidance for (a) transactions with noncontrolling interest, (b) presentation of the consolidated balance sheet, (c) presentation of the consolidated statement of income, and (e) acquisition-related costs above, effective April 1, 2015, and (d) provisional accounting treatments for a business combination above for a business combination which occurred on or after April 1, 2015.

With respect to (b) presentation of the consolidated balance sheet and (c) presentation of the consolidated statement of income, the applicable line items in the 2015 consolidated financial statements have been accordingly reclassified and presented in line with those in 2016.

In the consolidated statement of cash flows for the year ended March 31, 2016, cash flows for purchases or sales of ownership interests in a subsidiary without a change in consolidation scope are presented under financing activities, and cash flows for acquisition-related costs are presented under operating activities. There was no effect from these accounting changes.

- d. Cash Equivalents*—Cash equivalents are short-term investments that are readily convertible into cash and that are exposed to insignificant risk of changes in value.

Cash equivalents include time deposits, certificates of deposit, and commercial paper, all of which mature or become due within three months of the date of acquisition.

- e. Inventories*—Inventories are stated at the lower of cost, determined by the average method for finished products and work in process and by the moving-average method for raw materials, or net selling value.

- f. Short-Term Investments and Investment Securities*—Short-term investments and investment securities are classified and accounted for, depending on management's intent, as follows: (1) trading securities, which are held for the purpose of earning capital gains in the near term, are reported at fair value, and the related unrealized gains and losses are included in earnings; and (2) available-for-sale securities, which are not classified as either of trading securities or held to maturity debt securities, are reported at fair value, with unrealized gains and losses, net of applicable taxes, reported in a separate component of equity.

Nonmarketable available-for-sale securities are stated at cost determined by the moving-average method.

For other-than-temporary declines in fair value, investment securities are reduced to net realizable value by a charge to income.

- g. Property, Plant, and Equipment*—Property, plant, and equipment are stated at cost. Depreciation of property, plant, and equipment of the Company and its domestic subsidiaries is computed substantially by the declining-balance method at rates based on the estimated useful lives of the assets, while the straight-line method is applied to buildings of the Company and its domestic subsidiaries acquired after April 1, 1998, and all property, plant, and equipment of foreign subsidiaries. The range of useful lives is principally from 15 to 50 years for buildings and structures, from 7 to 10 years for machinery and equipment, and from 2 to 6 years for furniture and fixtures.
- h. Goodwill*—Goodwill is amortized over 10 years by the straight-line method. Immaterial goodwill may be charged entirely to income at acquisition. Amortization of goodwill is ¥205 million (\$1,830 thousand) and ¥215 million for the years ended March 31, 2016 and 2015, respectively.
- i. Long-Lived Assets*—The Group reviews its long-lived assets for impairment whenever events or changes in circumstances indicate the carrying amount of an asset or asset group may not be recoverable. An impairment loss is recognized if the carrying amount of an asset or asset group exceeds the sum of the undiscounted future cash flows expected to result from the continued use and eventual disposition of the asset or asset group. The impairment loss would be measured as the amount by which the carrying amount of the asset exceeds its recoverable amount, which is the higher of the discounted cash flows from the continued use and eventual disposition of the asset or the net selling price at disposition.
- j. Retirement and Pension Plans*—The Company and certain of its domestic subsidiaries have a defined contribution pension plan and unfunded retirement benefit plans. Other domestic subsidiaries have a defined benefit pension plan and unfunded retirement benefit plans. Certain foreign subsidiaries have either a defined contribution plan or defined benefit plan. Additionally, the Company or its subsidiaries may add premium severance pay.

The Group accounted for the liability for retirement benefits based on the projected benefit obligations and plan assets at the consolidated balance sheet date.

The projected benefit obligations are attributed to periods on a straight-line basis. Actuarial gains and losses are amortized on a straight-line basis over 5 years within the average remaining service period.

In May 2012, the ASBJ issued ASBJ Statement No. 26, "Accounting Standard for Retirement Benefits" and ASBJ Guidance No. 25, "Guidance on Accounting Standard for Retirement Benefits," which superseded the previous accounting standard for retirement benefit originally issued in 1998 and subsequent relevant amendments. The following are the major changes from the previous standard.

- (a) Under the revised accounting standard, actuarial gains and losses that are yet to be recognized in profit or loss are recognized within equity (accumulated other comprehensive income), after adjusting for tax effects, and any resulting deficit or surplus is recognized as a liability (liability for retirement benefits) or asset (asset for retirement benefits).
- (b) The revised accounting standard does not change how to recognize actuarial gains and losses in profit or loss. Those amounts are recognized in profit or loss over a certain period no longer than the expected average remaining service period of the employees. However, actuarial gains and losses that arose in the current period and have not yet been recognized in profit or loss are included in other comprehensive income, and actuarial gains and losses that were recognized in other comprehensive income in prior periods and then recognized in profit or loss in the current period, are treated as reclassification adjustments (see Note 15).
- (c) The revised accounting standard also made certain amendments relating to the method of attributing expected benefit to periods, the discount rate, and expected future salary increases.

This accounting standard and the guidance for (a) and (b) above are effective for the end of annual periods beginning on or after April 1, 2013, and for (c) above are effective for the beginning of annual periods beginning on or after April 1, 2014, or for the beginning of annual periods beginning on or after April 1, 2015, subject to certain disclosure in March 2015, all with earlier application being permitted from the beginning of annual periods beginning on or after April 1, 2013. However, no retrospective application of this accounting standard to consolidated financial statements in prior periods is required.

The Company applied the revised accounting standard and guidance for retirement benefits for (a) and (b) above, effective March 31, 2014, and for (c) above, effective April 1, 2014.

With respect to (c) above, the Company changed the method of determining the discount rate from using the period which approximates the expected average remaining service period to using average discount rate reflecting the estimated timing of benefit payment. The impact of the change in this accounting policy is insignificant.

Retirement benefits to directors and Audit & Supervisory Board members are recorded at the amount that would be required if the directors and Audit & Supervisory Board members retired at the consolidated balance sheet date. In June 2004, the retirement benefit system was abolished and the amount required to be paid at the time of the abolishment will be paid to directors and Audit & Supervisory Board members upon their retirement.

- k. R&D Costs*—R&D costs are charged to income as incurred.

- l. Software Development Contracts*—Revenue from sales of customized software and costs of development of the customized software should be recognized by the percentage-of-completion method if the outcome of a development contract can be estimated reliably. When total revenue, total costs, and the stage of completion of the contract at the consolidated balance sheet date can be reliably measured, the outcome of a development contract can be estimated reliably. If the outcome of a development contract cannot be reliably estimated, the completed contract method should be applied. When it is probable that the total costs will exceed total revenue, an estimated loss on the contract should be immediately recognized by providing for a loss on development contracts.
- m. Income Taxes*—The provision for income taxes is computed based on the pretax income included in the consolidated statement of income. The asset and liability approach is used to recognize deferred tax assets and liabilities for the expected future tax consequences of temporary differences between the carrying amounts and the tax bases of assets and liabilities. Deferred taxes are measured by applying currently enacted tax laws to the temporary differences.

The Group files a tax return under the consolidated corporate tax system in Japan, which allows companies to base tax payments on the combined profits or losses of the parent company and its wholly owned domestic subsidiaries.

- n. Foreign Currency Transactions*—All short-term and long-term monetary receivables and payables denominated in foreign currencies are translated into Japanese yen at the exchange rates at the consolidated balance sheet date. The foreign exchange gains and losses from translation are recognized in the consolidated statement of income to the extent that they are not hedged by forward exchange contracts.
- o. Foreign Currency Financial Statements*—The balance sheet accounts of the foreign subsidiaries are translated into Japanese yen at the current exchange rate as of the balance sheet date, except for equity, which is translated at the historical rate.

Differences arising from such translation were shown as "Foreign currency translation adjustments" under accumulated other comprehensive income as a separate component of equity.

Revenue and expense accounts of foreign subsidiaries are translated into Japanese yen at the average exchange rate.

- p. Derivatives*—The Group uses derivative financial instruments to manage its exposures to fluctuations in foreign exchange. Foreign exchange forward contracts are utilized by the Group to reduce foreign currency exchange risks. The Group does not enter into derivatives for trading or speculative purposes.

Derivative financial instruments are classified and accounted for the following: all derivatives are recognized as either assets or liabilities and measured at fair value with gains or losses on derivative transactions recognized in the consolidated statement of income.

- q. Per Share Information*—Basic net income per share is computed by dividing net income attributable to common shareholders by the weighted-average number of common shares outstanding for the period.

Cash dividends per share shown in the consolidated statement of income are presented on an accrual basis, and include interim dividends paid and year-end dividends to be approved after consolidated balance sheet date.

Diluted net income per share of common stock is not disclosed herein because the Company has not issued any securities that are potentially dilutive for the years ended March 31, 2016 and 2015.

- r. New Accounting Pronouncements*

*Tax Effect Accounting*—On December 28, 2015, the ASBJ issued ASBJ Guidance No. 26, "Guidance on Recoverability of Deferred Tax Assets," which included certain revisions of the previous accounting and auditing guidance issued by the Japanese Institute of Certified Public Accountants. While the new guidance continues to follow the basic framework of the previous guidance, it provides new guidance for the application of judgment in assessing the recoverability of deferred tax assets.

The previous guidance provided a basic framework which included certain specific restrictions on recognizing deferred tax assets depending on the company's classification in respect of its profitability, taxable profit and temporary differences, etc.

The new guidance does not change such basic framework but, in limited cases, allows companies to recognize deferred tax assets even for a deductible temporary difference for which it was specifically prohibited to recognize a deferred tax asset under the previous guidance, if the company can justify, with reasonable grounds, that it is probable that the deductible temporary difference will be utilized against future taxable profit in some future period.

The new guidance is effective for the beginning of annual periods beginning on or after April 1, 2016. Earlier application is permitted for annual periods ending on or after March 31, 2016. The new guidance shall not be applied retrospectively and any adjustments from the application of the new guidance at the beginning of the reporting period shall be reflected within retained earnings or accumulated other comprehensive income at the beginning of the reporting period.

The Company expects to apply the new guidance on recoverability of deferred tax assets effective April 1, 2016, and is in the process of measuring the effects of applying the new guidance in future applicable periods.



### 3. SHORT-TERM INVESTMENTS AND INVESTMENT SECURITIES

Short-term investments and investment securities as of March 31, 2016 and 2015, consisted of the following:

	Millions of Yen		Thousands of U.S. Dollars
	<u>2016</u>	<u>2015</u>	<u>2016</u>
Short-term investments:			
Trust fund investments	¥ 796	¥ 497	\$ 7,107
Debt securities		300	
Total	<u>¥ 796</u>	<u>¥ 797</u>	<u>\$ 7,107</u>
Investment securities:			
Marketable equity securities	¥ 26,483	¥ 32,249	\$ 236,455
Nonmarketable equity securities	41	16	366
Others	4	17	36
Total	<u>¥ 26,528</u>	<u>¥ 32,282</u>	<u>\$ 236,857</u>

The cost and aggregate fair value of short-term investments and investment securities at March 31, 2016 and 2015, were as follows:

	Millions of Yen			
	<u>Cost</u>	<u>Unrealized Gains</u>	<u>Unrealized Losses</u>	<u>Fair Value</u>
<u>March 31, 2016</u>				
Securities classified as:				
Trading				¥ 796
Available for sale:				
Equity securities	¥ 7,149	¥ 20,092	¥ 758	¥ 26,483
Others	3	1		4
Total	<u>¥ 7,152</u>	<u>¥ 20,093</u>	<u>¥ 758</u>	<u>¥ 26,487</u>
<u>March 31, 2015</u>				
Securities classified as:				
Trading				¥ 497
Available for sale:				
Equity securities	¥ 7,014	¥ 25,238	¥ 3	¥ 32,249
Debt securities	300			300
Others	16	1		17
Total	<u>¥ 7,330</u>	<u>¥ 25,239</u>	<u>¥ 3</u>	<u>¥ 32,566</u>

<u>March 31, 2016</u>	Thousands of U.S. Dollars			
	<u>Cost</u>	<u>Unrealized Gains</u>	<u>Unrealized Losses</u>	<u>Fair Value</u>
Securities classified as:				
Trading				\$ 7,107
Available for sale:				
Equity securities	\$ 63,830	\$ 179,393	\$ 6,768	\$ 236,455
Others	<u>27</u>	<u>9</u>	<u>          </u>	<u>36</u>
Total	<u>\$ 63,857</u>	<u>\$ 179,402</u>	<u>\$ 6,768</u>	<u>\$ 236,491</u>

The proceeds from sales of available-for-sale securities for the year ended March 31, 2016, were ¥1,928 million (\$17,214 thousand). The gross realized gains on these sales, computed on the moving-average cost basis, for the year ended March 31, 2016, were ¥432 million (\$3,857 thousand).

#### 4. INVENTORIES

Inventories at March 31, 2016 and 2015, consisted of the following:

	Millions of Yen		Thousands of U.S. Dollars
	<u>2016</u>	<u>2015</u>	<u>2016</u>
Finished products	¥ 8,803	¥ 8,572	\$ 78,598
Work in process	5,112	5,187	45,643
Raw materials and supplies	<u>9,997</u>	<u>11,247</u>	<u>89,259</u>
Total	<u>¥ 23,912</u>	<u>¥ 25,006</u>	<u>\$ 213,500</u>

#### 5. LONG-LIVED ASSETS

The Group reviewed its long-lived assets for impairment as of March 31, 2016. As a result, the Group recognized an impairment loss of ¥59 million (\$527 thousand) as other expense for buildings, structures, furniture and fixtures of some offices in Japan. Due to the decision of moving and closing, the carrying amount of these assets was written down to the recoverable amount. The recoverable amount of that group was measured at its value in use and evaluated to zero.

#### 6. SHORT-TERM BANK LOANS

Short-term bank loans at March 31, 2016 and 2015, consisted of notes to banks. The weighted-average annual interest rate applicable to the short-term bank loans is 0.07% and 0.1% at March 31, 2016 and 2015, respectively.

#### 7. RETIREMENT AND PENSION PLANS

The Company and its certain subsidiaries have severance payment plans for employees, directors, and Audit & Supervisory Board members.

Under most circumstances, employees terminating their employment are entitled to retirement benefits determined based on the rate of pay at the time of termination, years of service, and certain other factors. Such retirement benefits are given in the form of a lump-sum severance payment from the Company or from certain subsidiaries and annuity payments from the Company, certain subsidiaries, or a trustee. Employees of the Company or certain subsidiaries are entitled to larger payments if the termination is involuntary, by retirement at the mandatory retirement age, by death, or by voluntary retirement at certain specific ages prior to the mandatory retirement age.

(1) The changes in defined benefit obligation for the years ended March 31, 2016 and 2015, were as follows:

	Millions of Yen		Thousands of
	<u>2016</u>	<u>2015</u>	<u>U.S. Dollars</u> <u>2016</u>
Balance at beginning of year (as previously reported)	¥ 3,945	¥ 3,578	\$ 35,223
Cumulative effect of accounting change		17	
Balance at beginning of year (as restated)	<u>3,945</u>	<u>3,595</u>	<u>35,223</u>
Current service cost	203	204	1,813
Interest cost	22	35	196
Actuarial (gains) losses	(36)	335	(321)
Benefits paid	(168)	(128)	(1,500)
Others	<u>(29)</u>	<u>(96)</u>	<u>(259)</u>
Balance at end of year	<u>¥ 3,937</u>	<u>¥ 3,945</u>	<u>\$ 35,152</u>

(2) The changes in plan assets for the years ended March 31, 2016 and 2015, were as follows:

	Millions of Yen		Thousands of
	<u>2016</u>	<u>2015</u>	<u>U.S. Dollars</u> <u>2016</u>
Balance at beginning of year	¥ 961	¥ 967	\$ 8,580
Expected return on plan assets	24	13	214
Actuarial (losses) gains	(43)	18	(384)
Contributions from the employer	49	50	438
Benefits paid	(39)	(63)	(348)
Others	<u>(3)</u>	<u>(24)</u>	<u>(27)</u>
Balance at end of year	<u>¥ 949</u>	<u>¥ 961</u>	<u>\$ 8,473</u>

- (3) Reconciliation between the liability recorded in the consolidated balance sheet and the balances of defined benefit obligation and plan assets as of March 31, 2016 and 2015, was as follows:

	Millions of Yen		Thousands of U.S. Dollars
	<u>2016</u>	<u>2015</u>	<u>2016</u>
Funded defined benefit obligation	¥ 1,720	¥ 1,759	\$ 15,357
Plan assets	<u>(949)</u>	<u>(961)</u>	<u>(8,473)</u>
Total	771	798	6,884
Unfunded defined benefit obligation	<u>2,218</u>	<u>2,186</u>	<u>19,804</u>
Net liability for defined benefit obligation	<u>¥ 2,989</u>	<u>¥ 2,984</u>	<u>\$ 26,688</u>

	Millions of Yen		Thousands of U.S. Dollars
	<u>2016</u>	<u>2015</u>	<u>2016</u>
Liability for retirement benefits	<u>¥ 2,989</u>	<u>¥ 2,984</u>	<u>\$ 26,688</u>
Net liability for defined benefit obligation	<u>¥ 2,989</u>	<u>¥ 2,984</u>	<u>\$ 26,688</u>

- (4) The components of net periodic benefit costs for the years ended March 31, 2016 and 2015, were as follows:

	Millions of Yen		Thousands of U.S. Dollars
	<u>2016</u>	<u>2015</u>	<u>2016</u>
Service cost	¥ 203	¥ 204	\$ 1,813
Interest cost	22	35	196
Expected return on plan assets	(24)	(13)	(214)
Recognized actuarial losses	136	85	1,214
Others	<u>61</u>	<u>66</u>	<u>545</u>
Net periodic benefit costs	<u>¥ 398</u>	<u>¥ 377</u>	<u>\$ 3,554</u>

- (5) Amounts recognized in other comprehensive income (before income tax effect) in respect of defined retirement benefit plans for the years ended March 31, 2016 and 2015

	Millions of Yen		Thousands of U.S. Dollars
	<u>2016</u>	<u>2015</u>	<u>2016</u>
Actuarial (gains) losses	<u>¥ (127)</u>	<u>¥ 220</u>	<u>\$ (1,134)</u>
Total	<u>¥ (127)</u>	<u>¥ 220</u>	<u>\$ (1,134)</u>

- (6) Amounts recognized in accumulated other comprehensive income (before income tax effect) in respect of defined retirement benefit plans as of March 31, 2016 and 2015, were as follows:

	<u>Millions of Yen</u>		<u>Thousands of U.S. Dollars</u>
	<u>2016</u>	<u>2015</u>	<u>2016</u>
Unrecognized actuarial losses	¥ 362	¥ 489	\$ 3,232
Total	<u>¥ 362</u>	<u>¥ 489</u>	<u>\$ 3,232</u>

- (7) Plan assets

*a. Components of plan assets*

Plan assets as of March 31, 2016 and 2015, consisted of the following:

	<u>2016</u>	<u>2015</u>
Debt investments	53%	54%
Equity investments	16	16
Cash and cash equivalents	2	2
Others	<u>29</u>	<u>28</u>
Total	<u>100%</u>	<u>100%</u>

*b. Method of determining the expected rate of return on plan assets*

The expected rate of return on plan assets is determined considering the long-term rates of return which are expected currently and in the future from the various components of the plan assets.

- (8) Assumptions used for the years ended March 31, 2016 and 2015, are set forth as follows:

	<u>2016</u>	<u>2015</u>
Discount rate	0.1%–1.6%	0.2%–1.7%
Expected rate of return on plan assets	4.5%	2.5%

The expected raise rate is based on the index of the raise calculated by age as of March 31, 2013.

- (9) Defined contribution plan

The required contribution amounts of the Group for the years ended March 31, 2016 and 2015, were ¥215 million (\$1,920 thousand) and ¥215 million, respectively.

The liability for retirement benefits at March 31, 2016 and 2015, for directors and Audit & Supervisory Board members was ¥102 million (\$911 thousand) and ¥102 million, respectively.

## 8. EQUITY

Japanese companies are subject to the Companies Act of Japan (the "Companies Act"). The significant provisions in the Companies Act that affect financial and accounting matters are summarized below:

### *a. Dividends*

Under the Companies Act, companies can pay dividends at any time during the fiscal year in addition to the year-end dividend upon resolution at the shareholders' meeting. Additionally, for companies that meet certain criteria, such as (1) having a board of directors, (2) having independent auditors, (3) having an Audit & Supervisory Board, and (4) the term of service of the directors being prescribed as one year rather than the normal two-year term by its articles of incorporation, the board of directors may declare dividends (except for dividends in kind) at any time during the fiscal year if the company has prescribed so in its articles of incorporation. With respect to the third condition above, the board of directors of companies with an audit and supervisory committee (as implemented under the Companies Act effective May 1, 2015) may also declare dividends at any time because such companies, by their nature, meet the criteria under the Companies Act. The Company is organized as a company with an audit and supervisory committee, effective June 23, 2016. The Company meets all the above criteria, and accordingly, the board of directors may declare dividends (except for dividends-in-kind) at any time during the fiscal year.

The Companies Act permits companies to distribute dividends in kind (noncash assets) to shareholders subject to certain limitations and additional requirements.

Semiannual interim dividends may also be paid once a year upon resolution by the board of directors if the articles of incorporation of the company so stipulate. The Companies Act provides certain limitations on the amounts available for dividends or the purchase of treasury stock. The limitation is defined as the amount available for distribution to the shareholders, but the amount of net assets after dividends must be maintained at no less than ¥3 million.

### *b. Increases/Decreases and Transfer of Common Stock, Reserve, and Surplus*

The Companies Act requires that an amount equal to 10% of dividends must be appropriated as a legal reserve (a component of retained earnings) or as additional paid-in capital (a component of capital surplus), depending on the equity account charged upon the payment of such dividends, until the aggregate amount of the legal reserve and additional paid-in capital equals 25% of the common stock. Under the Companies Act, the total amount of additional paid-in capital and legal reserve may be reversed without limitation. The Companies Act also provides that common stock, legal reserve, additional paid-in capital, other capital surplus, and retained earnings can be transferred among the accounts within equity under certain conditions upon resolution of the shareholders.

### *c. Treasury Stock and Treasury Stock Acquisition Rights*

The Companies Act also provides for companies to purchase treasury stock and dispose of such treasury stock by resolution of the board of directors. The amount of treasury stock purchased cannot exceed the amount available for distribution to the shareholders which is determined by a specific formula.

Under the Companies Act, stock acquisition rights are presented as a separate component of equity.

The Companies Act also provides that companies can purchase both treasury stock acquisition rights and treasury stock. Such treasury stock acquisition rights are presented as a separate component of equity or deducted directly from stock acquisition rights.

## 9. INCOME TAXES

The Company and its domestic subsidiaries are subject to Japanese national and local income taxes that, in the aggregate, resulted in normal effective statutory tax rates of approximately 32.8% and 35.4% for the years ended March 31, 2016 and 2015, respectively.

The tax effects of significant temporary differences and tax loss carryforwards that resulted in deferred tax assets and liabilities at March 31, 2016 and 2015, are as follows:

	Millions of Yen		Thousands of U.S. Dollars
	<u>2016</u>	<u>2015</u>	<u>2016</u>
Deferred tax assets:			
Inventories	¥ 775	¥ 793	\$ 6,920
Liability for retirement benefits	719	736	6,420
Tax loss carryforwards	1,309	1,608	11,688
Accrued expenses	744	777	6,643
Other	1,560	1,605	13,927
Less valuation allowance	<u>(2,166)</u>	<u>(2,567)</u>	<u>(19,339)</u>
Total	<u>2,941</u>	<u>2,952</u>	<u>26,259</u>
Deferred tax liabilities:			
Unrealized gain on available-for-sale securities	(5,833)	(7,880)	(52,080)
Other	<u>(52)</u>	<u>(48)</u>	<u>(465)</u>
Total	<u>(5,885)</u>	<u>(7,928)</u>	<u>(52,545)</u>
Net deferred tax liabilities	<u>¥ (2,944)</u>	<u>¥ (4,976)</u>	<u>\$ (26,286)</u>

Deferred tax assets and liabilities were included in the consolidated balance sheet as follows:

	Millions of Yen		Thousands of U.S. Dollars
	<u>2016</u>	<u>2015</u>	<u>2016</u>
Current assets—deferred tax assets	¥ 1,792	¥ 1,717	\$ 16,000
Investments and other assets—deferred tax assets	237	266	2,116
Current liabilities—other current liabilities	(41)	(37)	(366)
Long-term liabilities—deferred tax liabilities	<u>(4,932)</u>	<u>(6,922)</u>	<u>(44,036)</u>
Net deferred tax liabilities	<u>¥ (2,944)</u>	<u>¥ (4,976)</u>	<u>\$ (26,286)</u>

Reconciliation between the normal effective statutory tax rates and the actual effective tax rates reflected in the accompanying consolidated statement of income for the year ended March 31, 2016, with the corresponding figures for 2015, is as follows:

	<u>2016</u>	<u>2015</u>
Normal effective statutory tax rate	32.8 %	35.4 %
Tax credit for research expenses	(4.1)	(4.5)
Decrease in valuation allowance	(5.0)	(5.9)
Effect of reduction of income tax rates on deferred tax assets	2.5	4.5
Other—net	<u>(0.7)</u>	<u>(0.1)</u>
Actual effective tax rate	<u>25.5 %</u>	<u>29.4 %</u>

At March 31, 2016, certain subsidiaries have tax loss carryforwards aggregating approximately ¥5,511 million (\$49,202 thousand) that are available to be offset against taxable income of such subsidiaries in future years. These tax loss carryforwards, if not utilized, will expire as follows:

<u>Year Ending March 31</u>	<u>Millions of Yen</u>	<u>Thousands of U.S. Dollars</u>
2017	¥ 29	\$ 259
2018	110	984
2019	58	514
2020 and thereafter	<u>5,314</u>	<u>47,445</u>
Total	<u>¥ 5,511</u>	<u>\$ 49,202</u>

New tax reform laws enacted in 2016 in Japan changed the normal effective statutory tax rate for the fiscal year beginning on or after April 1, 2016, to approximately 30.7% and for the fiscal year beginning on or after April 1, 2018, to approximately 30.5%. The effect of these changes was to decrease deferred tax liabilities, net of deferred tax assets, by ¥158 million (\$1,411 thousand) and increase accumulated other comprehensive income for unrealized gain on available-for-sale securities by ¥305 million (\$2,723 thousand) and defined retirement benefit plan by ¥1 million (\$9 thousand) in the consolidated balance sheet as of March 31, 2016, and to increase income taxes—deferred in the consolidated statement of income for the year then ended by ¥146 million (\$1,303 thousand).

## 10. SELLING, GENERAL AND ADMINISTRATIVE EXPENSES

Selling, general and administrative expenses for the years ended March 31, 2016 and 2015, principally consisted of the following:

	<u>Millions of Yen</u>		<u>Thousands of U.S. Dollars</u>
	<u>2016</u>	<u>2015</u>	<u>2016</u>
Salaries for employees	¥ 5,382	¥ 4,999	\$ 48,054
Provision for bonuses	321	301	2,866
Retirement benefit expenses	293	241	2,616
Provision for product warranty liabilities	436	632	3,893
R&D expenses	4,962	5,542	44,304
Provision for loss on recycling of monitors	(70)	(70)	(625)
Provision of allowance for doubtful accounts	(7)	4	(63)



## 11. R&D COSTS

R&D costs charged to income were ¥5,387 million (\$48,098 thousand) and ¥6,049 million for the years ended March 31, 2016 and 2015, respectively.

## 12. LEASES

The minimum rental commitments under noncancelable operating leases at March 31, 2016 and 2015, were as follows:

	Millions of Yen		Thousands of U.S. Dollars
	<u>2016</u>	<u>2015</u>	<u>2016</u>
Due within one year	¥ 238	¥ 230	\$ 2,125
Due after one year	<u>350</u>	<u>410</u>	<u>3,125</u>
Total	<u>¥ 588</u>	<u>¥ 640</u>	<u>\$ 5,250</u>

## 13. FINANCIAL INSTRUMENTS AND RELATED DISCLOSURES

### (1) *Group Policy for Financial Instruments*

The Group uses financial instruments based on its capital expenditure plan. Cash surpluses, if any, are invested in low-risk financial assets. Derivatives are used, not for speculative purposes, but to manage exposure to financial risks as described in (2) below.

### (2) *Nature and Extent of Risks Arising from Financial Instruments*

Receivables such as trade notes and trade accounts are exposed to customer credit risk. Although receivables in foreign currencies are exposed to the risk of fluctuation in foreign currency exchange rates, the position, net of payables in foreign currencies, is hedged by using forward foreign currency contracts. Short-term investment and investment securities, mainly equity instruments of customers and suppliers of the Group, debt securities and funds in trust are exposed to credit risk and the risk of fluctuation in market price and interest rate.

All payment terms of payables, such as trade accounts, are within one year. Although payables in foreign currencies are exposed to the risk of fluctuation in foreign currency exchange rates, those risks are netted against the balance of receivables denominated in the same foreign currency, as noted above.

Short-term bank loans are used to hedge the exchange risk for nontrade receivables denominated in foreign currency. The payment term is within three months after the consolidated balance sheet date. The loans are traded in foreign currency and have variable interest rates. Thus, they are exposed to the market risk of fluctuation in exchange rate and interest rates.

Derivatives mainly include forward foreign currency contracts that are used to manage exposure to risk of changes in foreign currency exchange rates of receivables and payables. Please see Note 14 for more details about derivatives.

**(3) Risk Management for Financial Instruments**

*Credit risk management*

Credit risk is the risk of economic loss arising from a counterparty's failure to repay or service debt according to the contractual terms. The Group manages its credit risk from receivables on the basis of internal guidelines, which include monitoring of payment terms and balances of major customers by each business administration department to identify the default risk of customers at an early stage. With respect to debt securities, the Group manages its exposure to credit risk by limiting its funding to high credit rating bonds in accordance with its internal guidelines. Please see Note 14 for information about derivatives.

The maximum credit risk exposure of financial assets is limited to their carrying amounts as of March 31, 2016.

*Market risk management (foreign exchange risk and interest rate risk)*

Foreign currency trade receivables, payables and short-term bank loans are exposed to fluctuations in foreign currency exchange rates. Such foreign exchange risk is hedged occasionally by forward foreign currency contracts.

Marketable and investment securities are managed by monitoring the market values and financial position of issuers on a regular basis.

The basic principles of derivative transactions have been approved by the Chief Financial Officer based on internal guidelines that prescribe the authority and the limit for each transaction by the corporate treasury department. Reconciliation of the transactions and balances with customers is made and the transaction data is reported to the Chief Financial Officer on a monthly basis.

*Liquidity risk management*

Liquidity risk comprises the risk that the Group cannot meet its contractual obligations in full on maturity dates. The Group manages its liquidity risk by holding adequate volumes of liquid assets along with adequate financial planning by the corporate treasury department.

**(4) Concentration of Credit Risk**

As of March 31, 2016, 19.5% of total receivables are from specific major customers of the Group.

**(5) Fair Values of Financial Instruments**

Fair values of financial instruments are based on quoted prices in active markets. If quoted prices are not available, other rational valuation techniques are used instead.

(a) Fair value of financial instruments

	Millions of Yen		
	<u>Carrying Amount</u>	<u>Fair Value</u>	<u>Unrealized Gain/Loss</u>
<u>March 31, 2016</u>			
Cash and cash equivalents	¥ 20,221	¥ 20,221	
Notes and accounts receivables	17,635		
Allowance for doubtful receivables	(125)		
Notes and accounts receivables (net)	<u>17,510</u>	<u>17,510</u>	
Short-term investments and investment securities	<u>27,283</u>	<u>27,283</u>	
Total	<u>¥ 65,014</u>	<u>¥ 65,014</u>	
Accounts payable	¥ 8,943	¥ 8,943	
Short-term bank loans	<u>1,912</u>	<u>1,912</u>	
Total	<u>¥ 10,855</u>	<u>¥ 10,855</u>	
Derivatives	¥ 4	¥ 4	
<u>March 31, 2015</u>			
Cash and cash equivalents	¥ 18,023	¥ 18,023	
Notes and accounts receivables	17,727		
Allowance for doubtful receivables	(118)		
Notes and accounts receivables (net)	<u>17,609</u>	<u>17,609</u>	
Short-term investments and investment securities	<u>33,063</u>	<u>33,063</u>	
Total	<u>¥ 68,695</u>	<u>¥ 68,695</u>	
Accounts payable	¥ 7,465	¥ 7,465	
Short-term bank loans	<u>1,954</u>	<u>1,954</u>	
Total	<u>¥ 9,419</u>	<u>¥ 9,419</u>	
Derivatives	¥ 46	¥ 46	

<u>March 31, 2016</u>	Thousands of U.S. Dollars		
	<u>Carrying Amount</u>	<u>Fair Value</u>	<u>Unrealized Gain/Loss</u>
Cash and cash equivalents	\$ 180,545	\$ 180,545	
Notes and accounts receivables	157,456		
Allowance for doubtful receivables	(1,117)		
Notes and accounts receivables (net)	<u>156,339</u>	<u>156,339</u>	
Short-term investments and investment securities	<u>243,598</u>	<u>243,598</u>	
Total	<u>\$ 580,482</u>	<u>\$ 580,482</u>	
Accounts payable	\$ 79,848	\$ 79,848	
Short-term bank loans	<u>17,071</u>	<u>17,071</u>	
Total	<u>\$ 96,919</u>	<u>\$ 96,919</u>	
Derivatives	\$ 36	\$ 36	

#### Cash and Cash Equivalents

The carrying values of cash and cash equivalents approximate fair value because of their short maturities.

#### Notes and Accounts Receivables

The carrying values of notes and accounts receivables approximate fair value because of their short-term settlement. The allowance for doubtful receivables is deducted from the notes and accounts receivables.

#### Short-Term Investments and Investment Securities

The fair values of short-term investments and investment securities are measured at the quoted market price of the stock exchange for equity instruments and at the quoted price obtained from financial institution for certain debt instruments. Fair value information for the short-term investments and investment securities by classification is included in Note 3.

#### Accounts Payable and Short-Term Bank Loans

The carrying values of accounts payable and short-term bank loans approximate fair value because of their short-term settlement.

#### Derivatives

Fair value information for derivatives is included in Note 14.

(b) Carrying amount of financial instruments whose fair value cannot be reliably determined

	Millions of Yen		Thousands of U.S. Dollars
	<u>2016</u>	<u>2015</u>	<u>2016</u>
Investments in equity instruments that do not have a quoted market price in an active market	¥ 41	¥ 16	\$ 366

(6) Maturity Analysis for Financial Assets and Securities with Contractual Maturities

	Millions of Yen			
	<u>Due in 1 Year or Less</u>	<u>Due after 1 Year through 5 Years</u>	<u>Due after 5 Years through 10 Years</u>	<u>Due after 10 Years</u>
<u>March 31, 2016</u>				
Cash and cash equivalents	¥ 20,218			
Receivables	<u>17,635</u>			
Total	<u>¥ 37,853</u>			
<u>March 31, 2015</u>				
Cash and cash equivalents	¥ 18,019			
Receivables	17,727			
Investment securities—corporate bonds	<u>300</u>			
Total	<u>¥ 36,046</u>			
	Thousands of U.S. Dollars			
	<u>Due in 1 Year or Less</u>	<u>Due after 1 Year through 5 Years</u>	<u>Due after 5 Years through 10 Years</u>	<u>Due after 10 Years</u>
<u>March 31, 2016</u>				
Cash and cash equivalents	\$ 180,518			
Receivables	<u>157,455</u>			
Total	<u>\$ 337,973</u>			

## 14. DERIVATIVES

The Group enters into derivative contracts, including foreign currency forward contracts, to hedge foreign exchange risk associated with certain assets and liabilities denominated in foreign currencies.

All derivative transactions are entered into to hedge foreign currency exposures incorporated within the Group's business. Accordingly, market risk in these derivatives is basically offset by opposite movements in the value of hedged assets or liabilities.

Because the counterparties to these derivatives are limited to major international financial institutions, the Group does not anticipate any losses arising from credit risk.

Derivative transactions entered into by the Group have been made in accordance with internal policies that regulate the authorization and credit limit amount.

### *Derivative Transactions to Which Hedge Accounting Is Not Applied*

Derivative transactions to which hedge accounting is not applied at March 31, 2016 and 2015, were as follows:

	Millions of Yen			
	Contract Amount	Contract Amount Due after 1 Year	Fair Value	Unrealized Gain/Loss
<u>March 31, 2016</u>				
Foreign currency forward contracts:				
Selling Euro	¥438		¥ 10	¥ 10
Buying U.S. dollar	175		(6)	(6)
<u>March 31, 2015</u>				
Foreign currency forward contracts—				
Selling Euro	¥ 1,417		¥ 46	¥ 46
	Thousands of U.S. Dollars			
	Contract Amount	Contract Amount Due after 1 Year	Fair Value	Unrealized Gain/Loss
<u>March 31, 2016</u>				
Foreign currency forward contracts:				
Selling Euro	\$ 3,911		\$ 89	\$ 89
Buying U.S. dollar	1,563		(54)	(54)

The fair value of derivative transactions is measured at the quoted price obtained from financial institutions.

## 15. OTHER COMPREHENSIVE (LOSS) INCOME

The components of other comprehensive income and loss for the years ended March 31, 2016 and 2015, were as follows:

	<u>Millions of Yen</u>		<u>Thousands of</u>
	<u>2016</u>	<u>2015</u>	<u>U.S. Dollars</u>
			<u>2016</u>
Unrealized (loss) gain on available-for-sale securities:			
(Losses) gains arising during the year	¥ (5,470)	¥ 11,266	\$ (48,839)
Reclassification adjustments to profit or loss	(432)	<u>          </u>	<u>(3,857)</u>
Amount before income tax effect	(5,902)	11,266	(52,696)
Income tax effect	<u>2,047</u>	<u>(3,070)</u>	<u>18,277</u>
Total	<u>¥ (3,855)</u>	<u>¥ 8,196</u>	<u>\$ (34,419)</u>
Foreign currency translation adjustments:			
Adjustments arising during the year	¥ (374)	¥ 95	\$ (3,339)
Amount before income tax effect	(374)	95	(3,339)
Income tax effect	<u>          </u>	<u>          </u>	<u>          </u>
Total	<u>¥ (374)</u>	<u>¥ 95</u>	<u>\$ (3,339)</u>
Defined retirement benefit plans:			
Adjustments arising during the year	¥ (5)	¥ (304)	\$ (45)
Reclassification adjustments to profit or loss	132	84	1,179
Amount before income tax effect	127	(220)	1,134
Income tax effect	<u>5</u>	<u>(10)</u>	<u>45</u>
Total	<u>¥ 132</u>	<u>¥ (230)</u>	<u>\$ 1,179</u>
Total other comprehensive (loss) income	<u>¥ (4,097)</u>	<u>¥ 8,061</u>	<u>\$ (36,579)</u>

## 16. SUBSEQUENT EVENT

The following appropriation of retained earnings at March 31, 2016, was approved at the board of directors' meeting held on May 19, 2016:

	<u>Millions of Yen</u>	<u>Thousands of</u>
		<u>U.S. Dollars</u>
Year-end cash dividends, ¥35 (\$0.3) per share	¥ 746	\$ 6,661

## 17. SEGMENT INFORMATION

Under ASBJ Statement No. 17, "Accounting Standard for Segment Information Disclosures," and ASBJ Guidance No. 20, "Guidance on Accounting Standard for Segment Information Disclosures," an entity is required to report financial and descriptive information about its reportable segments. Reportable segments are operating segments or aggregations of operating segments that meet specified criteria. Operating segments are components of an entity about which separate financial information is available, and such information is evaluated regularly by the chief operating decision maker in deciding how to allocate resources and in assessing performance. Generally, segment information is required to be reported on the same basis as is used internally for evaluating operating segment performance and deciding how to allocate resources to operating segments.

### (1) *Description of Reportable Segments*

The Group is primarily engaged in the manufacture, development, and sale of visual display systems and related products. The Group consists of this single industry, and therefore, it is not required to disclose separate financial information by segment.

### (2) *Information about Products and Services*

	Millions of Yen			
	2016			
	Visual Display Systems	Amusement Monitors	Other	Total
Sales to external customers	¥ 54,626	¥ 15,279	¥ 4,974	¥ 74,879

	Millions of Yen			
	2015			
	Visual Display Systems	Amusement Monitors	Other	Total
Sales to external customers	¥ 48,577	¥ 15,128	¥ 8,872	¥ 72,577

	Thousands of U.S. Dollars			
	2016			
	Visual Display Systems	Amusement Monitors	Other	Total
Sales to external customers	\$ 487,732	\$ 136,420	\$ 44,411	\$ 668,563

Note: A re-characterization from "Computer use monitors" to "Visual Display Systems" was implemented.

The net sales of peripherals, such as graphics boards, QC software and other accessories, are reclassified from "Others" to "Visual Display Systems." Sales disclosure information in the previous financial year was adjusted for comparable purposes.



(3) **Information about Geographical Areas**

(a) *Sales*

Millions of Yen				
<u>2016</u>				
<u>Japan</u>	<u>Europe</u>	<u>North America</u>	<u>Other</u>	<u>Total</u>
¥ 40,457	¥ 25,929	¥ 5,116	¥ 3,377	¥ 74,879

Millions of Yen				
<u>2015</u>				
<u>Japan</u>	<u>Europe</u>	<u>North America</u>	<u>Other</u>	<u>Total</u>
¥ 40,479	¥ 25,261	¥ 4,112	¥ 2,725	¥ 72,577

Thousands of U.S. Dollars				
<u>2016</u>				
<u>Japan</u>	<u>Europe</u>	<u>North America</u>	<u>Other</u>	<u>Total</u>
\$ 361,223	\$ 231,509	\$ 45,679	\$ 30,152	\$ 668,563

Note: Sales are classified by country or region based on the location of customers.

(b) *Property, plant, and equipment*

The amount of property, plant, and equipment for Japan exceeds 90% of the amount of property, plant, and equipment in the consolidated balance sheet, and thus, there is no requirement to disclose such information.

(4) **Information about Major Customers**

<u>Name of Customers</u>	Millions of Yen
	<u>2016</u> <u>Sales</u>
JT Japan Technicals	¥ 18,960

<u>Name of Customers</u>	Millions of Yen
	<u>2015</u> <u>Sales</u>
JT Japan Technicals	¥ 22,131

<u>Name of Customers</u>	Thousands of U.S. Dollars
	<u>2016</u> <u>Sales</u>
JT Japan Technicals	\$ 169,286

\* \* \* \* \*